ENHANCED A&E CONSULTANT SELECTION PROCESS

JUNE 29, 2015





ENHANCED A&E CONSULTANT SELECTION Review of Why Original Process Is Changing

- Audits, Legal, and DPAC Task Force recommended revisions to our consultant selection process
- Continuous improvement minimizes Caltrans' exposure to Enterprise Risks such as protests and lawsuits
- Proposed process is <u>more</u> consistent with the <u>Government</u>
 Code and Regulations
- Incorporates complaints / concerns from internal and external stakeholders about the current process
- Incorporates feedback from the Pilots





ENHANCED A&E CONSULTANT SELECTION Initial Selection

- Requesting SOQ hard copies for all Panel members
- Relevant projects in Section F of the SF 330 will be based on individuals who are listed in the organization chart
- Five of the ten projects listed in the Section F will need a verification memo and a reference check from the client who received the services
- SOQ utilized in both <u>Initial Evaluations</u> and <u>Final Evaluations</u> and will be an <u>Attachment to the Contract</u>





ENHANCED A&E CONSULTANT SELECTION

Initial Selection

- No SOQ Clarifying questions or Standard questions will be developed.
- Panel will Evaluate SOQ Independently by documenting Strengths
 Weaknesses with SOQ page/section references in support of the SOQ Initial Evaluation Criteria.
- Panel consensus discussion will be based on review and collective documentation of Strengths and Weaknesses of each Firm





ENHANCED A&E CONSULTANT SELECTION Final Evaluation

- Interview questions are developed by a Questions Development Team: Contract Manager + 2 Subject Matter Technical Experts not on the Panel
- Questions are kept confidential and presented to the panel on the day of the interview for review and comprehension
- Short-listed firms will receive an Example Task Order with the Interview Letter to present the approach, challenges, key staff's availability and ability to deliver the Example Task Order





ENHANCED A&E CONSULTANT SELECTION Final Evaluation

- Firms will be provided 20 30 mins to review Technical Approach Interview Questions prior to Oral Presentations, in a room monitored by a Proctor
- Presentation: Firms will have 10 mins to demonstrate their knowledge of the SOW, the challenges associated with the Contract, and the Team's ability to respond to the contract needs
- Technical Evaluation Part A: Firm's response to the Example Task
 Order's approach, challenges, key staff's availability and ability to deliver



ENHANCED A&E CONSULTANT SELECTION Final Evaluation

- Technical Evaluation Part B1: Firms will have 25 to 35 mins to answer **Technical Approach Questions**
- Technical Evaluation Part B2: Firms will have 2 mins Closing
 Statement to summarize Technical Approach Questions
- Initial Evaluation Score included as part of the Final Score





ENHANCED A&E CONSULTANT SELECTION Final Evaluation

- Panel will Evaluate Presentation & Interview Independently
- Panel will Review and Collectively document the Strengths and Weaknesses of each Firm
- Panel will Prepare the Consensus Ranking and Certify





ENHANCED A&E CONSULTANT SELECTION Overall Interview Schedule

Schedule	Time Allotted In Minutes
Consultant's scheduled arrival time and sign in:	10
Technical Questions Review Prior to Interview	20 - 30
Consultant's Presentation	10
Example Task Order Presentation	10 - 15
Technical Interview Questions by selection committee	25 - 35
Consultant closing statement on Technical Interview Questions	02
Caltrans closing statement	02
Consultant take down equipment and exit	02